

Non-Independent Research

MiFID II Exempt: Marketing Material

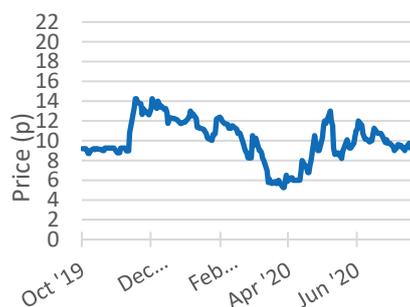
SP Angel acts as Nomad and Broker

July 23, 2020

Stock Data

Ticker (AIM)	WSG LN
Share Price	9.25p
Market Cap	£14.8M
EV	£16.5M
Yr High/Yr Low	15p/5.1p

Price Chart



SOURCE: Bloomberg

Westminster Group Plc

Flights Resume at Freetown Airport

Westminster Group Plc (WSG.LN) listed on the AIM Exchange in London is an integrated security services company. WSG is segmented into two primary divisions, Managed Services and Technology, delivering services and solutions to customers in three key markets – Land, Sea and Air. Under the Managed Services division, WSG contracts for the design and implementation of complete security services solutions in airports, seaports and other infrastructure, including the supply of staff and training services. The Technology division includes the supply and maintenance of technology-based security products for surveillance, detection, tracking and interception.

EVENT: The government of Sierra Leone has confirmed that the Freetown Airport Lungi (FNA) has been reopened for commercial flights starting July 22, 2020.

HIGHLIGHTS:

Freetown Airport, Sierra Leone to reopen July 22 to commercial flights: The airport has been closed since late March 2020 to all but essential traffic. During that time, WSG has maintained security at the airport and kept all employees working in a safe environment. The Company has taken the opportunity to enhance training and maintenance procedures during this slower period. Recall WSG has operated a complete airport security management contract for the Freetown Airport since 2012. The renewable contract is for an initial 15 years, value at over US\$4m per year from a mandatory passenger security fee, with growth potential based on increasing numbers of travellers in the region. WSG provides a range of detection and surveillance technologies combined with the deployment and training of security personnel at the terminals and on the grounds and perimeter.

Airport Reopening includes increased safety and passenger guidelines: The government and airport authorities have been working closely with the WHO and Ministry of Health and Sanitation to ensure appropriate public health measures are in place to help mitigate the further spread of the virus. Passengers must fully comply with a new travel advisory that has been implemented, which includes mandatory laboratory testing for all inbound passengers upon arrival at the airport where a lab facility has been set up, and all outbound passengers will require proof of a negative COVID-19 test issued by the Ministry of Health and Sanitation within 72 hours prior to departure. In addition, the airport has conducted two full-scale field simulation exercises to test the readiness of the facility with the new procedures, in an effort to ensure smooth operations at the time of reopening.

Freetown International Airport: Locally known as the Lungi International Airport, located in the coastal town of Lungi, Sierra Leone. It is the only international airport in the region, serving domestic and international travel for passengers and cargo to and from Sierra Leone. Since the Ebola outbreak in 2014 which dramatically reduced passenger traffic, travel to and from the region has consistently picked up, at least until the closure in March 2020 due to the coronavirus pandemic. It was estimated that a total number of passengers through the airport (arrivals and departures) reached about 200,000 in 2016, with eleven airlines serving the airport. Passenger numbers have been growing steadily since then.

Investor Webinar Reminder: July 23, 2020 at 1230pm

Register here: <https://www.wsg-corporate.com/investor-relations/>

Outlook

The reopening of the Freetown International Airport is positive news for WSG, permitting security operations to resume, though with heightened health and safety protocols now in place. We would expect initial traveller numbers to be low while business and people adapt to new rules to mitigate the further spread of the virus. Furthermore, businesses and economies are likely to be slow to resume to full operating capacity.

WSG has remained dedicated to its employees and their local communities throughout this pandemic, and has strategically weathered the lockdown so far. We continue to believe that WSG is well positioned to take advantage of potentially transformational growth opportunities presented in its target markets, after having been steered to a position of strength by its management team.

Special Sits Research

Tania Maciver

tania.maciver@spangel.co.uk

+44 20 3470 0531

Equity Sales

Richard Parlons

+44 20 3470 0472

richard.parlons@spangel.co.uk

Abigail Wayne

+44 20 3470 0534

abigail.wayne@spangel.co.uk

Rob Rees

+44 20 3470 0535

rob.rees@spangel.co.uk

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